

# Open Market Consultation Q&A

November 2023

PROTECT Consortium



# PROTECT Open Market Consultation

## Q&A

No.	Question	Answer
1.	Are there requirements on “financial stability” or “minimum revenue” of the company to participate?	The Pre-Commercial Procurement (PCP) approach fosters the participation of start-ups and SMEs. Thus, if these requirements are included, they will be set to allow them to participate if they have the R&D capabilities. In addition, companies are encouraged to cooperate, find synergies and participate in consortia in the PCP tender.
2.	What are the associated countries able to participate?	The list of Horizon Europe associated countries can be found here: <a href="#">list-3rd-country-participation_horizon-auratom_en.pdf (europa.eu)</a>
3.	Can you make a list of the PCP requirements to make it easier to recognize them and address them?	The PCP tender documents will provide details on the functional and technical specifications, leaving enough room for innovative proposals.
4.	What kind of data do you use? Do you use raster data?	There are differences among Public buyers concerning the available data. Some of them lack data.  Please look at the recordings of the OMC webinars and the presentations of public buyers to obtain more information about each case/challenge.
5.	FIRE Challenge: Do the public buyers have a way to measure the carbon released in the atmosphere due to fires?	The measurement of the carbon released in the atmosphere could be an indicator in a Climate Service solution related to the FIRE challenge.
6.	FIRE Challenge: Forest can be valorized as part of the EU ETS carbon market strategy as “carbon sink”, are you doing this? If yes, how do you manage assurance?	The valorization of Forests could be considered in the Climate Service solution related to FIRE challenge.
7.	Are you interested in offering INSPIRE-compliant raster data if this is possible straightforward?	This is a decision to be taken by each Public Buyer. In principle, INSPIRE-compliant data is relevant to the compliance of the INSPIRE Directive by the public sector.
8.	Are you interested in timeseries visualization and analysis services?	The timeseries visualization and analysis services could be relevant as components of potential solutions.
9.	Would you be interested in vendor presentations on the state-of-the-art?	This is a decision to be taken by each Public Buyer.

10.	Are there any restrictions for each budget?	More than 50% should be allocated to R&D activities as defined by the Frascati manual.  <a href="#">Concepts and definitions for identifying R&amp;D   Frascati Manual 2015 : Guidelines for Collecting and Reporting Data on Research and Experimental Development   OECD iLibrary (oecd-ilibrary.org)</a>
11.	Is there any payment plan already envisioned?	The PCP tender documents will detail the payment scheme.
12.	Is Critical Infrastructure considered?	Critical Infrastructure can be relevant to all challenges. More details will be described in the PCP tender documents.
13.	What are preferred data sources, target users (non-expert, casual, expert), etc.?	Public buyers will provide more information in due time.  Please look at the recordings of the OMC webinars and the presentations of public buyers to obtain more information about each case/challenge
14.	When is the PCP tender expected?	The PCP tender is expected to take place following the selection of the application from Public Buyers to benefit from the 19M € of the Horizon Europe PCP Grant in Q4 2024.
15.	What is the duration of the PCP?	The PCP project is expected to take maximum 3 years.
16.	Will there be some sort of B2B match-making effort or event along the release of PCP?	Yes, PROTECT is planning to have one match-making activity in January/February 2024.
17.	Can a company selected for the Copernicus Contributing Mission be a potential provider of data able to bid in the PCP?	Yes, in principle, a potential data provider can bid in the PCP tender. The PCP tender documents will provide more details on the requirements and criteria to participate in the PCP.